Unitil Energy Systems, Inc. EAP Monthly Report

For the month of February 2012

Unitil Energy Systems, Inc. Attachment A

Electric Assistance Program System Benefits Charge Reconciliation Report

| · | February 2012 | | | | |
|---|----------------|----------------------------------|-------------------|---|-----|
| Retail Delivery KWHs Call-In Sales Company Sales (if not already excluded) | | | | 102,540,949 | |
| Adjusted Retail Delivery KWHs | | | | 102,540,949 | |
| SBC Low Income EAP Rate | | | \$_ | 0.0015 | (1) |
| SBC Low Income EAP Billed Amount Interest on Reserve (effective May 21, 2004) 10% Reserve (discontinued October 1, 2003) Transfer of Utility Held Reserves to State Treasury Net SBC Low Income EAP Funding | | | \$ \$ \$ \$ \$ | 153,818.28 24.39 - - 153,842.67 | (2) |
| EAP Costs Discounts Applied to Customers' Bills Payments to Community Action Programs Pre-Program Arrears Retirement Incremental Administrative Costs | \$ \$ \$ \$ | 85,642.83 16,262.71 - - | | | |
| Cost of Continuance of Interim Program: Interim Participant Credits Total EAP Costs | | - | | 101,905.54 | |
| SBC Low Income EAP Balance | | | \$ | 51,937.13 | |
| Program to Date 10% Reserve Balance Cumulative Transfers from Energy Efficiency Program Revenues | | | \$ \$ | 57,322.59 - | |

⁽¹⁾ Effective July 1, 2011, the low-income portion of the SBC is \$0.00150 per kWh.

⁽²⁾ The three-month LIBOR interest rate for February 2012 is 0.53710%. Interest for the month of February 2012 is calculated as follows: 0.0053710*(29/366) = 0.00042557; 0.00042557 * the average reserve balance for February 2012 of \$57,322.59 = \$24.39.

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For the month of February 2012

Attachment B

| | Active <u>Participants</u> |
|--|-------------------------------|
| Participants Number of active participants enrolled in the program | |
| Tier 1 - 5% Discount | 61 |
| Tier 2 - 7% Discount | 396 |
| Tier 3 - 18% Discount | 508 |
| Tier 4 - 33% Discount | 551 |
| Tier 5 - 48% Discount | 661 |
| Tier 6 - 70% Discount | <u>636</u> |
| Total | 2,813 |

Unitil Energy Systems, Inc. EAP Monthly Report

For the month of February 2012

Attachment C

Aging Report(1)

| | Residential | | | |
|---------------------------------|-------------|------------|--------|--------------|
| | | EAP | | Non-EAP |
| Average Bill (Current Month) | \$ | 80.88 | \$ | 102.90 |
| Average Bill Past Due Amount | \$ | 79.85 | \$ | 100.57 |
| Total Accounts Receivable(2)(3) | \$ | 619,782.33 | \$ | 7,444,042.92 |
| Number of Accounts(2) | | 7,683 | | 80,304 |
| Percent Past Due | 69.82% | 5,364 | 34.50% | 27,707 |
| % Past Due 30 days | 23.21% | 1,245 | 40.11% | 11,113 |
| % Past Due 60 days | 17.13% | 919 | 21.76% | 6,028 |
| % Past Due 90 days | 59.66% | 3,200 | 38.13% | 10,566 |

⁽¹⁾ The format of this report has been changed as requested by Commission Staff.

⁽²⁾ Statistics based on unadjusted accounts.

⁽³⁾ Reports prior to January 2005 included only delivery charges. Starting with January 2005, the reports include delivery and supply charges.

Unitil Energy Systems NH-LIEAP Supporting Documentation February-12

| | Billed kWh | LI-EAP \$ Calculated | CIS LI-EAP Revenue | |
|------------------|----------------|-------------------------|-----------------------|------------|
| Class | (b) | [(b) * \$0.0015] | Reported | Variance |
| D Total | 44,220,626.00 | \$ 66,330.95 | \$ 66,345.79 | \$ (14.84) |
| G1 Total | 28,727,521.11 | 43,091.28 | 43,091.30 | (0.02) |
| G2 Total | 28,905,245.76 | 43,357.86 | 43,359.88 | (2.02) |
| OL Total | 687,556.35 | 1,031.34 | 1,021.31 | 10.03 |
| LI-EAP kWh | | | | |
| Billed | 102,540,949.22 | \$ 153,811.43 | \$ 153,818.28 | \$ (6.85) |
| ¹ Pre | | | | |
| LI-EAP | | | | |
| Adjustment | 0.00 | | | |
| Net kWh | | | | |
| Billed | 102,540,949.22 | | | |